



WHO WE ARE

Aerista is the world's largest Cirrus broker, transacting roughly 300 aircraft per year and holding a commanding 30% market share. Despite our scale, we maintain a personalized approach, with a team of eight dedicated agents spread across the U.S. and a robust marketing and support team to ensure every client and every aircraft receives our undivided attention.

Aerista's story began with a simple yet profound realization: very few sales organizations focus solely on aircraft transactions. Instead, aircraft brokerage was just one of many services offered by "aviation professionals," often bundled with pilot training and aircraft maintenance or management. This led to suboptimal outcomes. We envisioned a simpler, better experience, one that focused solely on completing a successful transaction for each of our clients. From this insight, Aerista was born, with a commitment to focus, integrity, and service excellence that sets us apart.

At Aerista, we manage every aspect of your transaction with laser focus to ensure the best possible outcome for you, whether you are buying or selling.

WHAT SETS AERISTA APART?

Aerista is unique, offering benefits unmatched by any competitor in pre-owned aircraft sales.

Focus

At Aerista, our singular focus is on completing your transaction with the best possible outcome. Unlike other brokers, we are not distracted by trying to sell other services to you or potential buyers of your aircraft.

AeristaMetrics

Leveraging our proprietary AeristaMetrics database, we provide real-time market intelligence with high-quality analysis of closing prices, trends, and comparable sales to inform your decisions, whether you're buying or selling.

Size

Transacting roughly 300 aircraft annually allows us to guide buyers to other listings in our inventory if they choose not to pursue their initial selection. This lowers the time on the market for our sellers.

Partnership with Cirrus

Cirrus authorizes only two Partners for Pre-Owned Sales, and Aerista is proud to hold this designation. This exclusive Platinum Partner relationship ensures accountability, and offers unparalleled access to data, pricing, referrals, and product expertise.

AERISTAMETRICS™ PRECISION VALUATION, EXCLUSIVE INSIGHTS

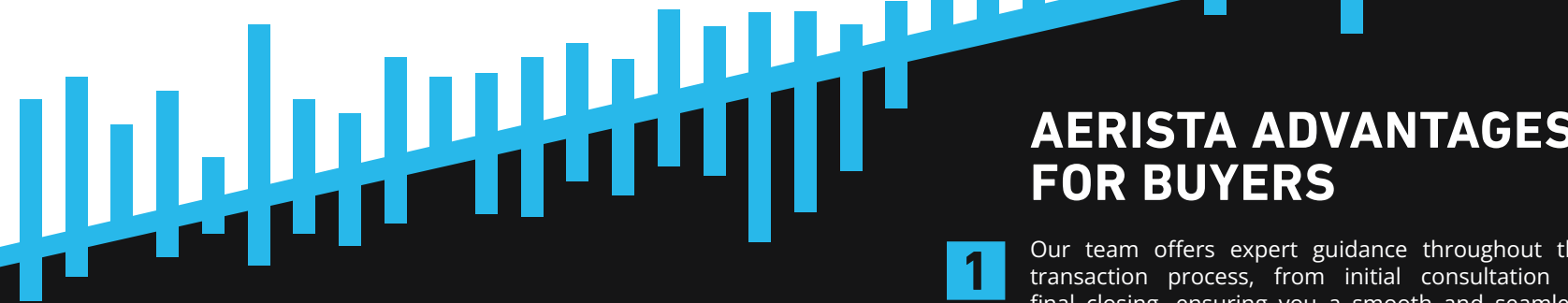
AeristaMetrics is our proprietary valuation tool, foundationally centered on extensive closing price data. The scale and granularity of our data set is superior to any other in the marketplace, which enables us to make precise comparisons between aircraft and determine accurate valuations.

Non-Public Closing Price Data

With the vast majority of closing prices residing only in our database, Aerista is uniquely positioned to know where your aircraft should both list and sell.

Market Insights

Deeply understanding market trends and supply/demand fluctuations, we employ strategies in real time to keep your listing competitive.



AERISTA ADVANTAGES FOR BUYERS

- 1 Our team offers expert guidance throughout the transaction process, from initial consultation to final closing, ensuring you a smooth and seamless experience.
- 2 We offer exclusive access to off-market inventory, providing you with unique opportunities to purchase aircraft that are not publicly listed, increasing your chances of finding the perfect match.
- 3 With our proprietary AeristaMetrics database, we provide you with the most accurate pricing data available, allowing for precise valuations and informed decision-making.



Cirrus Pre-Owned Sales Partner: A Legacy of Excellence

As a Cirrus Pre-Owned Sales Partner for 15 years, we specialize in the most sought-after brand in general aviation.

Contact us today to get started at info@aerista.com



AERISTA ADVANTAGES FOR SELLERS

- 1 Aerista's size benefits sellers. Representing one-third of all Cirrus aircraft for sale, from the earliest G1s to the latest G7s, our vast reach ensures that Aerista engages with every buyer in the marketplace – leverage our size to put your aircraft in front of every potential buyer.
- 2 With more than 3,000 successful transactions since our founding, totaling \$1.3 billion, rely on our expertise to navigate complexities and potential pitfalls.
- 3 Enjoy exclusive access to AeristaMetrics for precise pricing insights, enabling competitive pricing strategies for your aircraft.
- 4 Experience a seamless journey from listing to closing with Aerista's world-class support and marketing team, ensuring an efficient and successful sale.

DISCOVER THE AERISTA DIFFERENCE

Aerista's journey from a small group of aviation enthusiasts to a leading name in pre-owned aircraft sales is a testament to our focus and commitment to excellence. Whether you are a first-time buyer or a veteran aircraft owner, our team is here to help you navigate the complexities of the aircraft market. Let Aerista assist you in making your aviation journey smooth and successful.

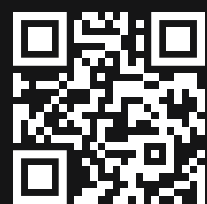


CHRIS EICHMAN
PRESIDENT & CO-FOUNDER
chris@aerista.com



STEVE SCHWARTZ
PRESIDENT & CO-FOUNDER
steve@aerista.com

FOCUS. PASSION. RESULTS.



AERISTA