

## 8 Important Tips When Considering Pre-Owned Aircraft

- 1 Research resale values the same way you would a non-certified aircraft.
- 2 Make sure it's the manufacturer – and not just a local dealership – offering the certification. That way you know the aircraft meets the manufacturer's stringent certified requirements, and you'll be able to have it serviced nationwide through their network of service centers.
- 3 Ask to see the details and results of the multi-point inspection that the aircraft has undergone prior to purchase.
- 4 Insist on an aircraft repair and maintenance history.
- 5 Make sure the warranty is clear and in writing.
- 6 Read the fine print on the warranty. Some warranties are longer than others, and some are transferable while others are not.
- 7 Take the aircraft for a demo flight.
- 8 Have full access to all logbooks.

**CIRRUS. PLANE GENIUS™**



### Buying a used aircraft wasn't much different than buying a used car ... until now.

Times have changed and Cirrus, maker of the world's most desired aircraft, is offering pre-owned aircraft under the new CIRRUS CERTIFIED program.

CIRRUS CERTIFIED provides an alternative entry into the high performance luxury realm that's associated worldwide with Cirrus, yet at the reduced price of pre-owned. Just like those who buy a new Cirrus, you'll have the peace of mind of a warranty, factory direct delivery, and a rigorous inspection to make sure you get all the aircraft you want and need.

The benefits become clear when you realize the significant cost savings over a similar new model. To top it off, you can count on the respected Cirrus commitment to service from the moment you begin the CIRRUS CERTIFIED process and through your entire ownership experience.

## CIRRUS® CERTIFIED OWNERSHIP PROGRAMS



PLANE GENIUS™

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CIRRUS® CERTIFIED

PRE-OWNED CIRRUS AIRCRAFT YOU CAN BUY WITH CONFIDENCE



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A CIRRUS CERTIFIED pre-owned aircraft is a Cirrus that has passed a rigorous multi-point inspection program and is determined to be in a condition deemed worthy of our express warranty and support.

We feel that every discerning pilot deserves to own a Cirrus. The CIRRUS CERTIFIED pre-owned program is the perfect way to expand that opportunity by offering an aircraft that is in superior condition compared to a typical used aircraft. As a CIRRUS CERTIFIED owner, you're also guaranteed the same thorough 3-day factory training program that comes with the purchase of our new aircraft.

The flight plan to get you into a CIRRUS CERTIFIED plane starts with the Cirrus Factory Sales team. Buy with confidence, knowing you also have the full backing of the manufacturer's Factory Service Center. We're available at your convenience to provide assistance and act as your guide throughout the process, including aircraft selection and options.



#### parachute peace of mind

Cirrus offers the innovative Cirrus Airframe Parachute System™ as standard equipment with every aircraft. With our industry-leading commitment to safety, we are the first and still the only certified aircraft manufacturer to demand that the life-saving security of an airframe recovery parachute is installed on every aircraft we deliver.

#### our assurance to you

Cirrus stands behind every CIRRUS CERTIFIED aircraft. Each person who buys a CIRRUS CERTIFIED plane will receive the same factory delivery experience that those who buy new planes receive – an experience that has won tremendous praise from our owners.

Every CIRRUS CERTIFIED aircraft comes with innovative safety features, factory training for the pilot, and a warranty. Additional flight training and options are available at great prices, factory-installed for your convenience.

**For more information, email us at [certified@cirrusdesign.com](mailto:certified@cirrusdesign.com) or call 800.775.9349.**

## what's included with your CIRRUS CERTIFIED™ aircraft

### STRINGENT INSPECTION

Every CIRRUS CERTIFIED aircraft is inspected by trained Cirrus technicians, at a Cirrus Authorized Service Center, for safety, performance and wear. The standards are clear, the standards are high, and any aircraft that does not or cannot be returned to the standard will not be a CIRRUS CERTIFIED plane. We only accept aircraft that have no damage history and that have been well maintained. If the aircraft wasn't properly maintained, then we will reject the aircraft from CERTIFIED consideration.

### TRAINING

Learn from top Cirrus professional pilot instructors in our respected factory 3-day flight training program. Clients in ownership partnerships, or who desire additional advanced flight training, will be offered alternative training packages.

### WARRANTY

Every CIRRUS CERTIFIED aircraft is delivered with a 100 day/50 hour warranty on Cirrus components and avionics, or the remainder of the original factory warranty, whichever is longer. The engine is covered by its own manufacturer's warranty.

Also, if the CIRRUS CERTIFIED aircraft you're considering is less than two years old, Cirrus now offers you the option to purchase a 3rd year warranty for only \$5,995.

### FINANCING

Enjoy the same great rates and terms as new Cirrus aircraft. Always better than the industry best for a typical pre-owned aircraft, CIRRUS FINANCE offers lower rates and can accommodate longer amortizations for both new and CIRRUS CERTIFIED aircraft. That means additional savings to you in the form of lower monthly payments and less total interest.

### NO PRICEY 'PRE-BUY' INSPECTION

Because of our attention to detail during the certification process and the factory warranty on every CIRRUS CERTIFIED plane, you can save the expense and the headache of purchasing a "pre-buy" inspection. We complete a thorough inspection to make sure your aircraft meets the Cirrus quality standard.

### SERVICE

Enjoy the same benefits as those who buy a new Cirrus – 24/7 access to trained technicians who can help troubleshoot or get parts quickly to your aircraft anywhere in the world. Cirrus sets the standard for service.

### STREAMLINED SUBSCRIPTIONS

Modern aircraft can have several databases that need to be updated regularly. With CIRRUS CERTIFIED, your aircraft can be delivered with the subscriptions you need installed and operating. Certain options and upgrades are available for purchase based upon individual aircraft configuration.